

**193E—16.1(543B) Definitions.** For the purpose of these rules, the following definitions shall apply:

*“Affirmative marketing”* means the entire scope of social laws and ethics that are concerned with civil rights as they apply especially to housing and to the activities of real estate licensees.

*“Approved program, course, or activity”* means a continuing education program, course, or activity meeting the standards set forth in these rules which has received advance approval by the commission pursuant to these rules.

*“Approved provider”* means a person or an organization that has been approved by the commission to conduct continuing education activities pursuant to these rules.

*“Broker”* means any person holding an Iowa real estate broker license as defined in Iowa Code section 543B.3.

*“Commission”* means the real estate commission.

*“Continuing education”* means education required as a condition to license renewal.

*“Credit hour”* means the value assigned by the commission to a prelicense or continuing education program, course, or activity.

*“Distance education”* means a planned teaching/learning experience that utilizes a wide spectrum of technology-based systems, including computer-based instruction, to reach learners at a distance. Home-study courses that include written materials, exercises and tests mailed to the provider for review are included in this definition.

*“Guest speaker”* means an individual who teaches a real estate education course on a one-time-only or very limited basis and who possesses a unique depth of knowledge and experience in the subject matter the individual proposes to teach.

*“Hour”* means 50 minutes of instruction.

*“Inactive license”* means either a broker or salesperson license certificate that is on file in the commission office and during which time the licensee is precluded from engaging in any of the acts of Iowa Code chapter 543B.

*“Licensee”* means any person holding an Iowa real estate salesperson license or Iowa real estate broker license.

*“Live instruction”* means an educational program delivered in a traditional classroom setting whereby the instructor and student carry out their essential tasks while together.

*“Prelicense course”* means instruction consisting of one or more courses meeting the requirements of Iowa Code section 543B.15.

*“Salesperson”* means any person holding an Iowa real estate salesperson license as defined in Iowa Code section 543B.5(3).